

Take Your Business to the Next Level with Hotondo Homes

Do you wish you had more time outside of your business to do the things you love? At Hotondo Homes, we provide our network of builders with the tools, support and training they need to build a better business. For over 25 years, we have helped our builders grow their business by providing unrivalled support in the areas of marketing, sales, building services, design and finance.



Who We Are

Since 1979, Hotondo Homes has been helping Australians build their dream homes. In that time, we've developed a deep understanding of what makes a beautiful home, a happy client and a healthy and profitable business – one we're excited to share with you.

Joining our network gives you access to more than four decades of building experience, ensuring that whatever the challenge, the solution is close at hand. Get the freedom to build your own business, as well as the support to feel confident doing it when you choose to franchise with Hotondo Homes.

What We Stand For

Our purpose is to help our builders establish profitable businesses, through our proven franchise system model. Ultimately, we want our builders to end up with a saleable business, having enjoyed a successful and profitable career running a Hotondo Homes franchise.

What We Offer

We pride ourselves on the unrivalled support and training we provide to our network of franchisees. You have a strong team of more than 30 Support Office staff behind you to help you every step of the way, through:

- **Business Coaching**
Your own dedicated Business Development Manager and mentor who will help you with sales and business growth.
- **Marketing**
A national marketing program designed to ensure your business receives maximum exposure and a team of marketing professionals who will help you drive brand awareness through local area marketing.
- **Finance Support**
Highly skilled finance professionals who will monitor the performance of your business and ensure its success.
- **Building Services**
An expert team who will support you in all facets of building operations.
- **Ongoing Support**
Ongoing support and training to help you develop and grow your business.



Quality Designs

When you join Hotondo Homes, you'll have access to over 120 standard floor plans with multiple facades to compete in an ever-changing market. Our new home designs are regularly updated in line with the latest trends and regulations and are available in a range of sizes and styles to support various markets.

Renowned and Trusted Brand

Operating in the Australian building industry for over 40 years, Hotondo Homes is widely recognised as one of the most reputable and dependable brands in the country. As a leader in the industry, Hotondo Homes was recently named **Australia's #1 Home Builder in Customer Excellence** at the **2023 ProductReview.com.au Awards**.

As a Hotondo Homes builder, you'll get to be part of an award-winning brand that people trust.



HOTONDO HOMES

Successful Business Structure

Our builders enjoy access to various tools and systems that streamline their processes, with proven sales results and easy-to-use quoting and estimating software. Recognised for our award-winning system, Hotondo Homes was awarded **Franchise Network of the Year** at the **2019 My Business Awards**.

National Supplier Agreements

As a major company, Hotondo Homes has national supplier arrangements with many of Australia's most established and trusted brands. Our builders benefit from accessing the buying power of a national company and receive competitive pricing on a range of materials and services.

Why Join the Hotondo Homes Family?

"It's certainly not a free ride, but if you want to have a good lifestyle and make good money, you can. You can get off the tools and learn how to run a successful business. You have the security in place of knowing there are a team of Support Office staff and other franchisees who are there to lift you up and help you succeed."



Adam Sturt

Hotondo Southcoast, Shellharbour & Ulladulla

What's Next?

We currently have franchise opportunities in various regions in Australia. Contact our Franchise Team to find out more!



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